Swiss Re Implements Nitro and Increases Efficiency for Over 9,000 Employees

Swiss Re

About the Company

Established in 1863, the Swiss Re Group is a leading wholesale provider of reinsurance, insurance and other insurance-based forms of risk transfer. Dealing direct and working through brokers, its global client base consists of insurance companies, mid-to-large-sized corporations and public sector clients.

From standard products to tailor-made coverage across all lines of business, Swiss Re deploys its capital strength, expertise and innovation power to enable the risk taking upon which enterprise and progress in society depend

> As the world's second-largest reinsurer, **Swiss RE operates in more than 25 countries** across thousands of employees."

The Challenge

In 2010, the company made a smart move to modernize their documents by moving all insurance contracts into electronic format. This meant that an enormous shift needed to take place in the amount of people that needed access to digital document software. Instead of a few people, thousands would require it. The solution in use at the time was deemed too expensive for such a widespread deployment.

Heinz Urech is the Expert IT License Management and Vice President for Information Technology at Swiss Re's global headquarters in Zurich. He explains that the company was seeking a more cost efficient alternative to the solution, which was in use up to 2010.

> We wanted to give **greater functionality** to a higher number of users"

PROVEN
Results

Modernized Insurance
Contract Process

Increased Collaboration
Across 9,000 Employees

Reduced Paper Waste
Company-Wide

"Up until that time we were restricted to giving very basic functionality to users and we wanted to address this. When changes are made to contracts we need to be able to amend and edit an existing contract. This required most of our employees to have access to the functionality required for editing PDF documents. Before 2010 just a few of our people had to do that kind of work."

The Nitro Solution

Luckily, another user in Zurich recommended Nitro to Swiss Re. *"There are several PDF management and editing solutions on the market"*, says Urech. *"We were looking for a lower cost alternative to the one we were using. Another user here in Zurich told us about Nitro and we decided to look at what it could offer."*

Having decided that Nitro was the best solution for the organisation's needs, there was only one barrier to overcome, according to Urech. *"We have our own processes and protocols for the widespread deployment of software across the organisation. This requires the creation of an install package by our Configuration Team."*

" Nitro was very happy to work with our team to make the changes required and adapt the software to meet our needs. **The two teams worked very well together in what became a win-win solution**."

Convert & Export

Revise content using your favorite programs. Convert PDF files into Word, Excel, and PowerPoint files, or create PDFs directly from Office.

"Today, more than 9,000 people across Swiss Re's international network of offices are using Nitro."

Key Benefits

"The experience has been very good", Urech continues. *"When you start using such a product it takes some time before it is deployed over such a wide area.*

" We started with a three-year contract and we renewed it because **the feedback from employees was very good**."

It has given us the functionality we required. Also, the support is very good. All our questions are answered quickly and the Nitro support personnel are very knowledgeable. Our software packaging team benefited a lot from this, especially during the initial deployment of the product. So far it has been very good."

Collaborate & Review

Nitro Pro offers a range of easy-to-use collaboration tools that ensure accurate version control.

With new functionality available, such as eSigning, Swiss Re is considering an upgrade when the contract comes up for renewal. *"We are always looking for more cost efficient solutions and this will certainly be considered."*

Results

After seeing increased productivity, reduced paper waste company-wide, and a significant increase in user collaboration, Nitro Pro is now Swiss Re's first choice PDF product. Any user that needs to create, edit or sign PDFs get Nitro installed immediately. *"Nitro provides a powerful PDF tool for many users without the need for individual cost discussions. There are many PDF products available on the market. Every user does have their own preferences but with Nitro as standard."*

Sign & Secure

Nitro Pro makes it easy to sign and certify your documents while keeping your work secure, so confidential information remains private.

"We have a tool to reduce the quantity of products in use as well as **saving costs** by offering an **alternative to more expensive products** with similar functions."

For more information, call your sales person or visit
www.GoNitro.com